



Reducing healthcare costs. Improving healthcare quality.

## FOR IMMEDIATE RELEASE

Contact: Evan Danis  
Manager, Public Relations and Internal Communications  
724-778-3423  
evan.danis@amerinet-gpo.com

### **Unibased Systems Architecture Joins Amerinet Alliance for Financial Efficiency**

*Unique collaboration addresses healthcare financial challenges with best-of-class solutions by industry leaders Unibased, Craneware and Dell Services*

**St. Louis (June 16, 2010)** – Amerinet Inc., a leading national healthcare group purchasing organization, today announced Unibased Systems Architecture (Unibased) has joined the Amerinet Alliance for Financial Efficiency, a partnership of market-leading companies providing best-of-class revenue cycle and financial performance improvement solutions that support healthcare facilities of all sizes.

“The addition of Unibased Systems Architecture to the Amerinet Alliance for Financial Efficiency is a further enhancement to our objective of providing our members with the most effective approach to end-to-end revenue cycle management and financial performance improvement,” said Randy Walter, Amerinet executive vice president.

Unibased leads the industry in access management and multiple-facility, inter-departmental service coordination designed to increase annual encounters while maintaining or decreasing annual infrastructure fixed costs through more effective allocation of resources. Process workflow is improved by accurate patient identification and physician order capture from all sources and distribution, linking together orders, diagnosis, procedures and encounter schedules. Unibased also provides rapid and convenient services for the consumer with the coordination of critical resources, pre-service follow-ups and automatic monitoring of relevant pre-service activities such as prepayment or complete payment arrangements prior to services, and includes the integration of disparate systems involved in the general workflow of access management throughout multi-hospital, multi-clinic environments.

“Healthcare facilities face continuing pressures to improve margins and optimize operational and financial outcomes as well as meet increased demands, all while enhancing patient satisfaction and quality of care,” said Larry Covington, president and CEO of Unibased. “Our solutions address these issues and complement the resources available to Amerinet members through the Alliance.”

The Alliance’s best-in-class software, services and support focus on specific areas encompassing: scheduling, pre-registration, patient access and estimates, charge capture, coding, utilization, collection, accounts receivable management and remittance processing. Supply management solutions include the industry’s first and only pharmacy supply application, Craneware’s Pharmacy ChargeLink<sup>®</sup>, that establishes and maintains a connection between a hospital’s pharmaceutical purchasing and billing information for improved charge capture, pricing and cost management.

Dell Services was an original member of the Amerinet Alliance for Financial Efficiency, providing Amerinet members with such solutions as onsite cash recovery, revenue cycle transformation and extended business office solutions.

The Alliance is a component of Amerinet's Revenue Cycle performance solutions, a comprehensive set of solutions delivering as much as a 5 percent increase in cash collections. The solutions provide real answers to difficult issues including implementing technology, eliminating administrative waste, facilitating or enforcing standards and constantly changing payment protocols.

Through assessment, implementation and software, providers can make quantifiable, hard-dollar gains in their financial statements including:

- Increased net revenue
- Increased net collection percentage
- Reduced cost of collections
- More cash flow predictability

### **About Amerinet**

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve. To learn more about the Amerinet difference, visit [www.amerinet-gpo.com](http://www.amerinet-gpo.com).

### **About Unibased Systems**

Celebrating its 24<sup>th</sup> year in the healthcare information technology (HIT) industry and having achieved "Best In KLAS"<sup>1</sup> in the market segments for surgery management and enterprise scheduling for seven consecutive years, Unibased Systems Architecture, Inc. (Unibased), an Amerinet supplier, markets open, scalable, integrated client/server and web-based products that are designed to meet the unique needs of sophisticated enterprise organizations. Unibased Systems Architecture, Inc. is a private corporation founded in 1986 and is based in Chesterfield, Missouri. All Unibased products are made and supported in the United States. Visit Unibased on the Web at [www.unibased.com](http://www.unibased.com).

<sup>1</sup> "Best In KLAS" Unibased Systems Architecture ORMS was ranked #1 for Surgery Management and Unibased Systems Architecture RMS was ranked #1 for Enterprise Scheduling in the *2009 Top 20 Best in KLAS Awards: Software & Professional Services* report. Both systems have been the top ranked system in their respective market segments for the past seven consecutive years (2003-2009). © 2010 KLAS Enterprises, LLC. All rights reserved. [www.KLASresearch.com](http://www.KLASresearch.com)

### **About Craneware**

Craneware (AIM: CRW.L) is the leader in automated revenue integrity solutions that improve financial performance for healthcare organizations. Craneware's market-driven, SaaS solutions help hospitals and other healthcare providers more effectively price, charge and code for services and supplies associated with patient care. This optimizes reimbursement, increases operational efficiency and minimizes compliance risk. By partnering with Craneware, clients achieve the visibility required to identify, address and prevent revenue leakage. To learn more, visit [craneware.com](http://craneware.com).

### **About Dell**

Dell Inc. (NASDAQ: DELL) listens to customers and delivers worldwide innovative technology and business solutions they trust and value. Dell Services develops and delivers a comprehensive suite of services and solutions in applications, business process, consulting, infrastructure and support to help customers succeed.