



Reducing healthcare costs. Improving healthcare quality.

FOR IMMEDIATE RELEASE

Contact: Evan Danis
Manager, Public Relations and Internal Communications
724-778-3423
evan.danis@amerinet-gpo.com

Amerinet 2009 Sales Leaders Honored

St. Louis (March 25, 2010) - Amerinet, a leading national group purchasing organization, recently honored its 2009 sales leaders at the company's annual sales meeting in Las Vegas, Nev.

"These individuals and teams exceeded their goals and achieved outstanding results for the company, making 2009 one of the best growth years in company history. We are very fortunate to have such dedicated employees that go above and beyond to help our members achieve lower costs and higher quality care," said R.J. McNaughton, Amerinet's executive vice president of sales. "Every day they make a difference in partnering with customers, providing exceptional service and support to work towards positive financial and operational outcomes."

2009 sales highlights for Amerinet included \$952 million in new business, a 9 percent growth in annual sales, and the successful launch of partnerships with Memorial Sloan-Kettering Cancer Center, Surgical Care Affiliates, and the Kentucky and Oklahoma Chapters of the American Academy of Pediatrics.

The following awards were presented to Amerinet's top sales performers during the meeting:

CEO Award (outstanding contribution to company goals): Mike Chamberlain, Susan Havens and Kerry Price

Inside Sales Account Manager of the Year: Helena Silvia

National Specialist of the Year: Marshall Busko

National Sales Representative of the Year: Don Smalley-Radar

Sales Leader of the Year: Gloria Burnett

Specialist Leader of the Year: Sandy Wagner

Affiliate of the Year: Health Resource Services

Rookie of the Year: Adrian McLeod

President's Club (top 10 achievers, sales or fee budget):

Specialists

Marshall Busko
Bill O'Donovan
Linda Young

Sales

Mark Eggleston
Dave Haller
Kevin Houtchens

Mike McGraw
David Pearson
Don Smalley-Radar

Sales Leader Club (those achieving sales or fee budget):

Harry Anderson
Bob Baglini
Todd Bengtson
Marshall Busko
Dorothy Darnell
Raelene Davis
Randy Davis
Mark Eggleston
Roderick Eisele
Joseph Flannery
Jim Foran
Joe Fraser
Todd Gray

Dave Haller
Cathy Hamilton
Bob Hardy
Pam Heidelberg
Michelle Holtzman
Kevin Houtchens
Phil Hulen
Mike McGraw
Adrian McLeod
Jane McMahan
Ross Murray
Bill O'Donovan
David Pearson

Rafael Rodriguez
Helena Silvia
Don Smalley-Radar
Debra Susic
Ann Tullis
Robin VanDyke
Sandy Wagner
Megan Williams
Linda Young

Contracting:

Sales Growth Team Award: Pharmacy

Revenue Growth Team Award: Executive Resources

Sales Growth – Individual: Stacey Winston

Revenue Dollar Growth – Individual: Maggie Graf

Savings Growth – Individual: Ryan Duneheew

Utilization Manager of the Year Award: Annette Watson

In addition to honoring the top sales performers of 2009, the sales meeting focused on reinforcing key initiatives and opportunities to enhance sales. Other highlights of the event included an Amerinet Choice tradeshow, up-to-date information on Amerinet's tools and information on Amerinet's new corporate social responsibility program.

About Amerinet

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve. To learn more about the Amerinet difference, visit www.amerinet-gpo.com.