



Reducing healthcare costs. Improving healthcare quality.

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**Amerinet Industry Report Details Ability  
To Make a Difference for Customers**

*\$992 million in member savings and rebates; Membership growth of 26 percent*

**St. Louis, Mo. (May 24, 2010)** - Amerinet Inc., a leading national healthcare group purchasing organization (GPO) today released its 2009 industry report, highlighted by \$992 million in contract portfolio savings and rebates for members and overall membership growth of 26 percent.

“Amerinet has worked very hard to continually enhance the value we provide to our customers as a GPO. We know that as our customers become more deeply engaged with Amerinet, the value they receive increases exponentially,” said Todd Ebert, Amerinet president and CEO. “We pride ourselves on delivering exceptional and varied solutions that ‘make a difference’ and bring tremendous benefit to our customers.”

Several recent studies have supported the fact that GPOs make a major contribution to the U.S. healthcare industry as a whole by improving not only incremental costs, but also much larger systems and processes, which lead to better use of staff and lower total costs.

Ebert stressed that Amerinet’s core philosophy of a strong customer competitive portfolio, personalized services and analytical tools drive significant value, allowing the company, working collaboratively with customers, to find savings opportunities both in product and process.

“Most importantly our customers have come to know us as an organization that is trusted, reliable and supports their goals,” he said. “More than simply saving money, our members rely on us to offer a full suite of performance solutions from supply chain management to data analytics and revenue enhancement, quality and safety, technology and education.”

Among the Amerinet initiatives that made a positive difference for customers in 2009 were:

- Enhancements to data integrity and price accuracy tools, including initiation of an AccuPrice<sup>®</sup> reporting pilot program for nutrition and laboratory services
- Continued price portfolio improvements
- Continued advances in portfolios and packaging in program areas including alternate care, environmentally preferred purchasing (EPP), diversity and quality and patient safety
- Improvements to core business processes, identifying contract savings opportunities for our members

- Further integration of clinical specialist teams into member interactions, identifying further opportunities for business and process enhancements

Several additional achievements by Amerinet in 2009:

**Implementation of six performance solutions** that have greater relevance in the current healthcare economy and help Amerinet customers navigate through our extensive product and service offerings, creating value for suppliers and delivering needed solutions to members.

**Partnerships with the Kentucky and Oklahoma chapters of the American Academy of Pediatrics**, strengthening their vaccine and immunization initiatives and overall efforts to enhance the health and welfare of children in their communities.

**An enhanced Surgery Center Solutions program** which grew Amerinet's surgery center membership by 8 percent and more than 300 facilities.

**The Amerinet Alliance for Financial Efficiency**, an alliance of market-leading companies providing best-of-class revenue cycle and financial performance improvement solutions to healthcare facilities.

#### **About Amerinet**

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve. To learn more about the Amerinet difference, visit [www.amerinet-gpo.com](http://www.amerinet-gpo.com).