



Reducing healthcare costs. Improving healthcare quality.

FOR IMMEDIATE RELEASE

Contact: Evan Danis
Manager, Public Relations and Internal Communications
724-778-3423
evan.danis@amerinet-gpo.com

Amerinet Details Growth and Evolution of Alternate Care Programs

St. Louis (April 12, 2010) - Amerinet Inc., a leading national healthcare group purchasing organization, today announced its Alternate Care Solutions program grew more than 11 percent in 2009 and continues to evolve to better serve members. Amerinet's Alternate Care Solutions includes a comprehensive menu of tools and resources targeted exclusively to long term care facilities, ambulatory surgery centers (ASC), physician offices and clinics, including community health centers.

"We have added a defined model, and working with market leading suppliers, grown specific portfolios for alternate care, with more than 90 new agreements," said Russ Ede, Amerinet's vice president of alternate care contracting. "These additions are all geared to provide ease of access and greater value for our members."

Specifically, Amerinet saw growth of 16 percent in the primary care segment, 27 percent in long term care and 8 percent in the ASC market, including more than 300 new ASC members.

Among the value enhancements of Amerinet's alternate care solutions are access to best GPO pricing based on commitment, packaging of commonly ordered contracts by facility type and or sub-specialty and contracts addressing top spend areas grouped by facility type, with simplified sign-up capabilities.

Amerinet's areas of focus in maximizing value for the alternate care market include:

- **Contract savings** – new and enhanced contracts for nutrition, office products and equipment, pharmacy, staffing, computer equipment and medical surgical.
- **Ease of use and access** – online ordering dual source on most product categories.
- **Education** – through its strategic education partner, Inquisit, and affiliations with groups including the Medical Group Management Association (MGMA) and the Ambulatory Surgery Center Association, Amerinet provides vital information and affordable CE credits.
- **Executive solutions** – business performance tools including construction management, IT solutions, revenue cycle management and workforce management consulting.
- **Additional resources** – including employee access agreements – discounts for facilities and their employees on cell phone services, shipping, medical uniforms and scrubs; dedicated clinical specialists, sales team and customer service.

“Within each alternate care sector, Amerinet has forged partnerships to improve service, education and communication to upgrade financial and operational outcomes for its members,” said Ede. “Through this evolution and the continued addition of new programs, including our partnership with Henry Schein to provide comprehensive solutions to the growing community health center market, we anticipate even greater value and sustained growth.”

About Amerinet

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve. To learn more about the Amerinet difference, visit www.amerinet-gpo.com.