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Contact: Evan Danis  
Manager, Public Relations and Internal Communications  
724-778-3423  
evan.danis@amerinet-gpo.com

### **Amerinet Member Achieves 20 Percent Annual Laboratory Cost Savings**

**St. Louis (January 28, 2010)** – Amerinet member Affiliated Community Medical Centers (ACMC) achieved a 20 percent savings in annual laboratory costs through automation and integrated analytics driven by collaboration with Amerinet and supplier Roche Diagnostics.

“Once again, Amerinet has helped ACMC become more efficient, reduce our costs and increase our quality of services,” said Phil Hansen, laboratory manager at ACMC.

An Amerinet member since 1998, ACMC – an 11-clinic network serving more than 240,000 patients throughout West Central and Southwest Minnesota – was challenged with the realities of declining reimbursements and the need to manage a steadily increasing volume and an expanded test menu without adding personnel.

ACMC took the opportunity to undertake a thorough assessment of its chemistry and immunoassay instrumentation and ultimately partnered with Roche to implement its LEAP configuration, which combines scalable front-end automation solutions with the cobas<sup>®</sup> 6000 analyzer series.

“We wanted to prepare for the future, not just the present,” said Hansen. “And if the future gives us workforce shortages as predicted, then automation will help us adapt to any increased volumes without the need for additional labor.”

The process and equipment improvements allowed ACMC to reallocate labor resources to accommodate new molecular testing resulting in approximately \$80,000 in new revenue, increased efficiency to achieve 20 percent annual laboratory cost savings and improved safety of the work environment for lab technicians.

Amerinet’s laboratory solutions provide a comprehensive range of member-focused products and services, delivered by industry-leading suppliers, as well as group purchasing resources that offer significant savings opportunities for all network members, both acute and alternate care.

#### **About Amerinet**

As a leading national healthcare group purchasing organization, Amerinet strategically partners with acute and alternate care providers to reduce costs and improve quality through its performance solutions. Built on a foundation of data, savings and trust, and supported by a team of clinical and supply chain experts, Amerinet enriches healthcare delivery for its members and the communities they serve. To learn more about the Amerinet difference, visit [www.amerinet-gpo.com](http://www.amerinet-gpo.com).