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Contact: Evan Danis
Manager, Public Relations and Internal Communications
724-778-3423
evan.danis@amerinet-gpo.com

Amerinet Savings Roadmap Offers Route to More Than \$30 Million in Savings for Members

St. Louis (April 6, 2009)- Amerinet announced it completed more than 261 Savings Roadmaps in 2008 and identified more than \$30 million in real and attainable savings for members. Amerinet's Savings Roadmap – the next generation of spend analytic tools – is designed to increase supply chain efficiencies and identify contract savings opportunities.

“This is a dynamic tool that builds on the foundation of complete and accurate data analysis. We identify realistic and actionable opportunities for savings, maximizing the value to the member through the application of the Amerinet portfolio,” said Mary Beth Lang, Amerinet senior vice president, spend analytics and business intelligence. “There are other spend analysis tools available, but Savings Roadmap is unique in that it brings together data elements from many different sources into one comprehensive and easy to use tool.”

In analyzing more than \$301 million in member spend, Amerinet supply chain consultants found an average of 15 percent savings per facility in new contract opportunities.

“As a result of the Amerinet Savings Roadmap engagement, I have a better knowledge of the GPO roles and how we can utilize Amerinet as a resource to help control our costs,” said Rick Brunswick, director of materials management for Smith Clinic, a multi-specialty medical group practice in Marion and Delaware, Ohio.

The Savings Roadmap analyzes and compares members' current spend with Amerinet's competitive portfolio of product and service contracts to identify exact contract matches. These “Quick Win” opportunities generally result in a savings of 7 to 22 percent.

A Savings Roadmap also identifies compelling and worthwhile savings opportunities in the area of conversions to comparable products from different manufacturers. Conversion savings identified average 22 percent.

In addition, the Savings Roadmap also highlights a facility's standardization status, specific tier level, contract requirements, total spend per contract and information regarding current form status and supplier spend reporting. Amerinet's clinical specialists can then work with the member team and suppliers to ensure price integrity, eligibility for applicable rebates and accuracy.

About Amerinet

As a leading national group purchasing organization, Amerinet strategically partners with healthcare providers to reduce costs and improve quality. Through its Total Spend Management solutions and operational performance improvement programs, tools and services, Amerinet assists members in their efforts to reduce costs, improve efficiencies and create new revenue streams. To learn more, visit www.amerinet-gpo.com.